



Sviluppo chimica spa

**A company
controlled by Federchimica,
to create added value
for the European Chemical Industry**



October 2016

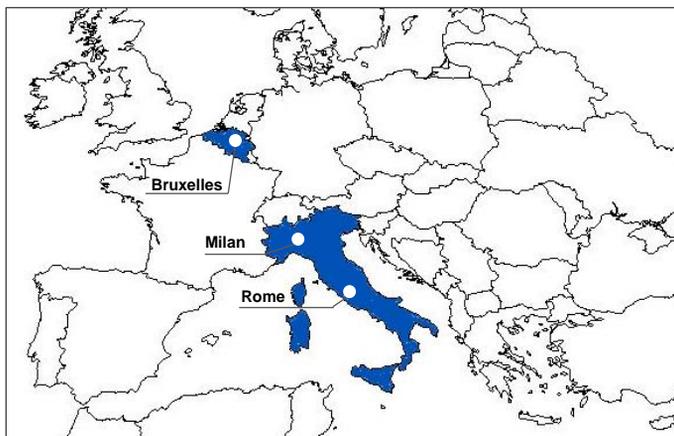
THE COMPANY

SC Sviluppo chimica S.p.A. ("SC"), is a share capital company entirely owned by Federchimica, the Federation of Chemical Industry in Italy, representing more than 1,300 companies of large, medium and small size, with around € 53.0 B of yearly sales and around 100,000 employees. SC has been established in 1983 with the mission to:

- provide services to enhance R&D and Capacity Building, Energy Efficiency, Venture Capital, HSE & Logistics, I.C.T. of both Private and Public Organizations;
- to leverage on the International, European and National Funds and on financial schemes, to bring financial resources for Projects presented by SMEs.

WHERE WE ARE

SC is based in Milan, the city that hosted a Universal Exposition: the EXPO 2015. Milano is the main industrial, commercial, and financial centre of Italy and one of the major world fashion and design capital. It has office also in Rome and Bruxelles.

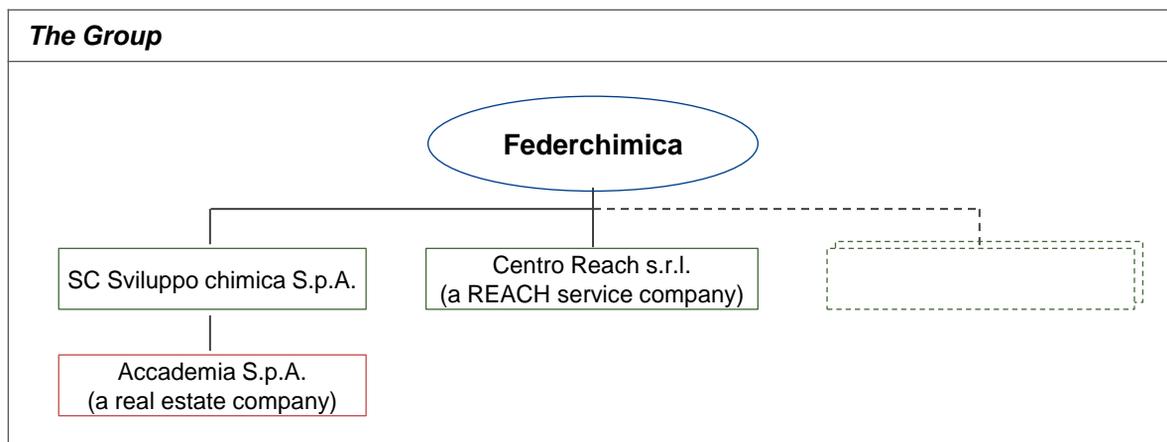


THE 5 BUSINESS AREAS

	R&D and Project Management: to identify and to evaluate R&D proposal; to define and to manage R&D Projects integrating Large Groups, SMEs and Research Centres.
	Territory & Venture Capital: to promote the growth of selected areas such as "Chemical Clusters" and "Technological Parks"; to promote investments through Venture Capital Funds and Private Investors.
	Training: to realize Training Courses in the field of General Management and on specific topics such as Energy Efficiency, HSE and Business Planning.
	ICT: web design, I.T. Platforms, Software for the risk management of the chemicals.
	Real Estate Services (through the controlled company Accademia S.p.A, Milan).

PARTNERSHIPS

SC is fully integrated in the “Federchimica System” and it cooperates with selected European Institutions, through Cooperation Agreements and Networks. Here below the current situation:



In addition, SC is cooperates with national and European Networks and Platforms and manages different Programmes:

Networks:	
ECRN, Bruxelles	European Chemical Regions Network”, network specialized in the Chemical Industry. SC cooperates with two Members in Italy: Lombardy Region and the Province of Novara
TII, Luxembourg	SC joined in 2009 the “TII – Technology Information Innovation”, the Organization representing 230 Members from 40 Countries actives in the Technology Transfer business.
Assologistica, Milan	Assologistica represents 235 Companies in the Logistics business. SC is Member since 2011.
AIRI, Rome	“AIRI-Italian Association for Industrial Research” is a scientific network representing about 100 members that carry out and promote industrial research in Italy.
Platforms:	
SusChem, Bruxelles	SusChem is the European Technology Platform for Sustainable Chemistry. It was created in 2004 with the main objective to revitalise and inspire European chemistry in a sustainable way. SC cooperates with SusChem, through Federchimica, from 2005. In 2014, Federchimica in collaboration with SC relaunched SusChem Italy, the Italian Technology Platform.
Programmes:	
“TACEC - Towards A Carbon Efficient Chemistry”, Milan	The Programme aims to better integrate science, industry, management, public institutions to achieve the Sustainable Development of the Chemical Companies, through Conferences, Workshops, Training Courses, Best Practices within the Private and Public Sectors.
“S.E.T. – Servizio Emergenze Trasporti”, Milan	The aim of the Programme is to coordinate 42 Chemical Companies to prevent and to control the accidents in the Logistics.

SELECTED PROJECTS

SC is Partner and has been involved in the following projects:

European Projects	
	<p>The project is about a highly innovative and sustainable chemical process, under the funding program LIFE 2014-2020. The project is a perfect example of successful synergy among R&D, Process Technology and Environmental issues with the scope to serve the market with always new smart eco sustainable solutions. The Partnership is composed by Italmatch Chemicals S.p.A., SC Sviluppo chimica S.p.A. and SP Technical Research Institute of Sweden.</p> <p>Website: www.life-trialkyl.eu</p>
	<p>BioLinX supports participants in the 7th Framework Programme (FP7) and Horizon 2020 (H2020) projects in commercializing their innovative ideas and connects them to markets and regional networks. BioLinX is a H2020 project.</p> <p>Website: www.biolinx-project.eu</p>
	<p>SC has been Lead Partner of “NANOFORCE”, a € 2.5 M Project funded by the Central Europe Programme and by E.R.D.F. It aimed to support and promote the exploitation of Nanotechnologies in 8 geographic areas/Regions of Central Europe.</p> <p>Website: www.nanoforceproject.eu</p>
	<p>The Sectoral Platform in Chemicals for Energy Efficiency Excellence (SPiCE³), co-funded by the European Commission, aims to boost energy efficiency across the European chemical industry, particularly in small- and medium-sized companies (SMEs).</p> <p>Website: www.spice3.eu</p>
National Projects	
<ul style="list-style-type: none">• Participation to “Industria 2015”, a National Programme of the Ministry of Economic Development to fund R&D in the chemical industry too. 8 Chemical Companies, 7 Universities, 2 Downstream Users have been financed for € 8.0 M, thanks to the support of SC;• Support to Lazio Region (Centre Italy) to set up the “POR Lazio 2007-2013” Fund a Venture Capital initiative aiming to provide risk capital to high-growth and innovative SMEs on a coinvestment-basis, leveraging Private Financiers. The scheme, set up at the beginning of 2011, is managing €20 M and it co-invested €11 M in 17 start-ups (total public-private investments of €17 M).	

ACTIVITIES AND RESULTS

SC is oriented to obtain concrete results from the assignment received by the Clients. In addition, SC has skills and experiences to negotiate, on behalf of Chemical Companies, financial schemes for sustainable investments as for example:

- "White Certificates" a facility of the National Plan for Energy by the Ministry of Economic Development in Italy. Only during the period from 2010 to 2013, € 12.0 M have been transferred as cash to 8 Chemical Companies;
- SC assisted Energy For Growth S.c.a.r.l., a company representing 12 Chemical Companies and responsible for the planning and the development of an energy infrastructure, required by TERNA S.p.A. (Italian Transmission Operator). The Capital Stock of the Company is around €100,000. SC cooperated to develop a Business Plan related to the realization and operation of the Interconnector.

SC manages the Training Course Cycle on "The application of Six Sigma Methods towards the Energy Efficiency in the Chemical Industry". Since 2011, 110 "Black Belt Six Sigma Managers", 288 "Green Belt Six Sigma Managers" and 40 "Yellow Belt Six Sigma Managers" have been certified. More than 0.5 M of CO₂ emission have been reduced.



THE HUMAN RESOURCES

The objectives and the strategy of SC is defined by its Board's Members, elected by Federchimica:

- Claudio Benedetti, Chairman of the Company and General Director of Federchimica;
- Andrea Lavagnini, Managing Director of the Company and Deputy General Director of Federchimica.

Moreover 6 Professionals are part of the SC' Team. They are responsible for projects development and management on behalf of our Clients. Here follow the synopsis of their CVs:

	<p>Paolo Manes, Programme Manager. After graduating in Economics, Paolo started to work as Financial Analyst at Intek S.p.A., listed at Milan's S.E.. Afterwards Paolo worked at CIRC S.r.l. and at Assotec S.r.l. as Account Manager for the technology transfer business. At SC, Paolo is Project Manager and Financial Controller, supervising different Professionals.</p> <p>Phone: +39 02 34565373 Email: p.manes@sviluppochimica.it</p>
	<p>Enrico Brena, Project Manager. After graduating in Economics, he took a master in the Decision Theory. He joined Federchimica and managed the Sustainable Development Policy Unit. At SC, Enrico is Responsible of the Training Courses and the Energy Projects.</p> <p>Phone: +39 02 34565 211 Email: e.brena@sviluppochimica.it</p>
	<p>Riccardo Balestra, Junior Project Manager. He is in charge of Economic Analysis and Problem Solving Techniques related to European R&D Projects and International Cooperation Funds. Previously he spent one year at the Felicitas Global Pte Ltd in Singapore for the import/export analysis of the East-Asian markets. Riccardo obtained his degree at the Bocconi University, after 6 months spent at the University of California Los Angeles - UCLA Anderson School of Management in Los Angeles.</p> <p>Phone: +39 02 34565 202 Email: r.balestra@sviluppochimica.it</p>
	<p>Chiara Monaco, Junior Communication & P.R. Manager. She earned a Master Degree in Philosophy of Science and Language in 2011 at Vita-Salute San Raffaele University. She is working in SC since 2012. She collaborates with Federchimica, helping Associated Companies to identify funding and draft R&D projects. Within the nanotechnology sector, she managed the European NANOFORCE Project – Nanotechnology for Chemical Enterprises.</p> <p>Phone: +39 02 34565 375 Email: c.monaco@sviluppochimica.it</p>
	<p>Giuseppe Astarita, Senior Consultant. A Chemical Engineer, graduated cum laude at Naples University; he joined Federchimica as Manager of the Energy and Climate Change Unit. Previously, he was Site Manager at Ausimont S.p.A., Vice President R&D for Ausimont USA Inc. in Morristown, NJ (USA); HSE Manager for Ausimont Group, with 7 sites in Italy, USA and Germany. At present is Chair of the Energy Efficiency Issue Team at CEFIC, Brussels.</p> <p>Phone: +39 02 34565 357 Email: g.astarita@federchimica.it</p>
	<p>Roberto Ciapponi, Senior Consultant. After graduating in Industrial Chemistry at University of Milan, he took a Master in Business Administration at Bocconi University. Since 1993 he has been working in Aschifarma, the Association of Federchimica, which represents the Italian manufacturers of Active Pharmaceutical Ingredients. Now at SC he is committed to organizing training courses in the area of Chemistry and Management.</p> <p>Phone: +39 02 34565 249 Email: r.ciapponi@federchimica.it</p>

FINANCIAL DATA

Key figures of SC Sviluppo chimica S.p.A. are the following:

Items of the P&L		Year 2015
<i>Sales</i>	€ 000	2,072
<i>EBIT:</i>	€ 000	120
<i>Capital Stock:</i>	€ 000	6,300*
<i>Net Worth:</i>	€ 000	13,852
<i>Employees:</i>	No.	12
* Updated at 2016		

SC Sviluppo chimica S.p.A.'s 2015 Financial Statement has been audited by BDO Italia S.p.A..

REACHING THE COMPANY HEADQUARTERS

SC Sviluppo chimica S.p.A. is based in Milan-Italy, 11, Via Giovanni da Procida, with easily accesses both by car and public transports, being close to "Milano - Domodossola Station of the "Ferrovie Nord Milano".

Arriving by train:

From the railway station "Milano Centrale": Metro Line n.2 (Green line) to "Garibaldi F.S."; from "Garibaldi F.S." take Metro Line n.5 (Purple line) to "Domodossola F.N."; SC Sviluppo chimica S.p.A. is at two minutes walking distance from Domodossola Station (please see the map).

Arriving by plane:

From Malpensa Airport: train "Malpensa Express" to Milano Cadorna; from Cadorna F.N. Station, train to Milano Domodossola (1 stop); SC Sviluppo chimica S.p.A. is at two minutes walking distance from Milano Domodossola (please see the map).

From Linate Airport: Bus to Railway Station "Milano Centrale"; from the Railway Station "Milano Centrale": Metro Line n.2 (Green line) to "Garibaldi F.S."; from "Garibaldi F.S." take Metro Line n.5 (Purple line) to "Domodossola F.N."; Federchimica is at two minutes walking distance from Domodossola (please see the map).





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**FOR MORE
INFORMATION:**

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Seite di Federchimica - Opera di Giò Pomodoro "Solo Tomate", 1987